

National Association of Benefits and Insurance Professionals
Southwest Virginia Chapter



**Sponsor
Guide**

Education Credits & Golf Day

September 11, 2025



Proceeds support NABIP-SWVA's Educational Initiatives, Advocacy efforts, and Community programs, helping us continue our mission of keeping members informed about important industry changes.

We invite you to partner with us as a sponsor and be part of this valuable event.





This event combines up to 3 hours of Life and Health CE for credits for VA insurance professionals with an afternoon golf tournament. It's an exceptional opportunity to connect with benefits brokers, agents, and carrier reps throughout the region. Sponsors gain recognition online and on-site, with added visibility through speaking roles, signage, and networking opportunities.

Title Sponsor – \$2,500

(1 available)

- Event presented as "...sponsored by
- 2 golf foursomes (8 players)
- 8 event passes
- 5-minute speaking opportunity
- Premium display table
- Logo on agenda, and digital materials

Beverage Cart Sponsor

(1 available)

SOLD

- Signage on cart
- 1 event pass with Lunch
- Golf (not included)

Premier Sponsor

SOLD

- 1 golf foursome
- 2-minute speaking opportunity
- 4 event Passes
- Display table at CE and Lunch
- Logo on signage and website

Hole-in-One Sponsor

(1 available)

SOLD

- Tee signage on designated prize hole
- 1 event pass
- Option to staff the hole
- Golf (not included)

Lunch Sponsor

SOLD

(1 available)

- Display table at CE and Lunch
- 2 event passes
- Signage on buffet and tables
- Golf (not included)

Contest Hole Sponsor – \$500

(2 available)

- Sponsor Closest-to-Pin or Longest Drive contest
- Signage at designated hole
- Option to present prize during awards
- 1 event pass
- Golf (not included)

Breakfast Sponsor

SOLD

(1 available)

- Signage at breakfast station
- Recognition in printed materials
- 1 event pass (includes CE & lunch)
- Display Table at CE and Lunch
- Golf (not included)

Hole Sponsor – \$300

(multiple available)

- Tee box signage
- 1 event pass
- Optional rep presence at the hole
- Golf (not included)

Participation Fees

- Foursome: \$400
- Individual Golfer: \$125
- CE-Only Attendee: \$0 members / \$50 non-members (includes breakfast and lunch)



Education and Golf day 2025

Exhibits hours: Times are subject to change.

General Rules and Restrictions

Hunting Hills Country Club is located at 5220 Hunting Hills Dr, Roanoke, VA 24018

Closest Airport:

The nearest airport is Roanoke Regional (ROA)

Self-parking will be available at no cost.

Badges & Registration:

Exhibitor badges should be worn at all times and are non-transferable. Additional exhibitor passes, aside from those provided with your booth, can be purchased.

Exhibit Restrictions: No exhibit construction should exceed 8 feet in height. Any structures taller than 4 feet must be within 3 feet of the back line of the exhibit space. All exhibit materials must conform to fire safety regulations.

Exhibit Shipping Instructions: Contact NABIP-SWVA for to make arrangements for handling your exhibit equipment and further details.

Care of Exhibit Space: Exhibitors must maintain their exhibit space in good order. Any damage caused by the exhibitor or their representatives will be the responsibility of the exhibitor.

Booth Subletting: Subletting booth space is strictly prohibited. Only the registered exhibitor may occupy the booth.

Non-Exhibiting Suppliers: Non-exhibiting suppliers are prohibited from approaching attendees or exhibitors for sales purposes in the aisles or exhibit spaces.

Exhibit Content & Application Approval: Exhibit applications are subject to review and approval by NABIP-VA. The association reserves the right to reject any exhibit inconsistent with the professional goals of the event. Exhibitors must provide a description of their company and materials upon request. Contests, lotteries, and games of chance may not be conducted without prior approval.

Floor Plan Changes: NABIP-SWVA reserves the right to rearrange the exhibit floor plan if necessary.

Compliance with Laws: Exhibitors must comply with all federal, state, and local laws, as well as hotel policies regarding safety and fire regulations. No smoking is allowed in any conference area.

Set-up:

- To be announced

Exhibit Booths include:

- One 6 ft. table and two chairs
- Wireless internet access will be provided to exhibitors at no extra cost.

Reservations: To reserve your booth(s), you must register online at www.nabipswva.org. All sponsorship and exhibitor registration fees must be paid before the event. You will not be admitted to the exhibit program if a balance remains on your account.

Cancellation/Refund Policy: Non-refundable

Use of Booths:

All exhibits and demonstrations must remain within the assigned exhibit booth. No exhibitor is allowed to assign, sublet, or share booth space. Exhibitors must cooperate in closing exhibits and clearing when requested.

Conduct of Exhibitors: NABIP-SWVA reserves the right to close any exhibit that conducts business in an objectionable manner or infringes on the rights of other exhibitors

Liability and Indemnification: The Association and Service Contractors are not responsible for any injury to any exhibitor or their employees or property, nor for any loss due to fire, theft, damage, or delay while exhibits and merchandise are in transit or on-site. Exhibitors are advised to carry insurance for their exhibits at their own expense.

Security: Exhibitors should ensure that their booths are attended at all times during exhibit hours. NABIP-SWVA assumes no liability for items in the booths.

Each exhibitor expressly releases the Association, Hotel, and Services Contractor from such liabilities and agrees to indemnify them against all claims for injury, loss, or damage. The exhibitor shall indemnify and hold harmless NABIP-SWVA, NABIP-VA, and their officers, employees, and agents from and against any claims, demands, penalties, or liability arising from the exhibitor's use of the premises or breach of contract.

Contractual Agreement: By registering, exhibitors agree to abide by all rules and regulations as stated. Any rules not covered are at the discretion of the Management, and changes to these terms may be made at any time, with all amendments binding upon publication.

